

**Exam Number/Code:**M2020-623

**Exam Name:**IBM Risk Analytics for  
Asset Management Sales Mastery Test v1

**Version:** Demo

**<http://www.it-exams.com>**

QUESTION NO: 1

Which of the following would assist in qualifying a prospect for the Portfolio Construction and Risk Management Managed edition?

- A. Are you interested in an in-house installed risk system?
- B. Do you want to reduce your investment in risk management infrastructure?
- C. Do you want to manage data and model configuration in-house?
- D. Do you need to keep your data in-house?

Answer: B

QUESTION NO: 2

Which of the following is a common element of all three (3) editions of the IBM Algorithmics Portfolio Construction & Risk Management Solution for Asset Managers solution?

- A. Sets of preconfigured risk reports
- B. A web-based interface
- C. Advanced risk analytics
- D. Interactive ad hoc risk analysis

Answer: C

Reference:

<http://public.dhe.ibm.com/common/ssi/ecm/en/yts03066usen/YTS03066USEN.PDF>(page 2, second para)

QUESTION NO: 3

Regulators are focusing on which of the following for compliance requirements?

- A. Target client base
- B. Headquarters geographic location
- C. Know your client criteria
- D. Risk Exposure and Analytics

Answer: D

QUESTION NO: 4

Which one of the following will the Chief Operating Officer (COO) care about?

- A. Performance

- B. Meeting regulatory compliance
- C. Understanding and managing risks
- D. Decision support

Answer: C

QUESTION NO: 5

Which of the following are Asset Owners and Managers doing to reduce the risk in their portfolios?

- A. Increasing diversification
- B. Increasing local Investment
- C. Increasing investment in alternative instruments
- D. Limiting investment to government issued securities

Answer: C

Reference:[http://www-01.ibm.com/common/ssi/rep\\_ca/0/897/ENUS213-530/ENUS213-530.PDF](http://www-01.ibm.com/common/ssi/rep_ca/0/897/ENUS213-530/ENUS213-530.PDF)(page 7)

QUESTION NO: 6

Which of the following would assist in qualifying a prospect for the Portfolio Construction and Risk Management Installed edition?

- A. Are you looking for a hosted solution for risk management?
- B. Are you looking for your risk vendor for data management and acquisition?
- C. Do you need to reduce latency in your operations?
- D. Are you interested in a comprehensive portfolio modeling environment?

Answer: D

QUESTION NO: 7

Affirmative answers to which of the following QUESTION NOs would not qualify a prospect for the Portfolio Construction and Risk Management Reporting edition?

- A. Are you planning to launch UCITS (Undertakings for Collective Investment in Transferable Securities) funds?
- B. Do you trade in alternative assets?
- C. Are you interested in system integration with your existing systems?
- D. Are you looking for a hosted solution for risk management?

Answer: C

QUESTION NO: 8

Within an Asset Management firm, who are the main users of the Risk Reports?

- A. Fund managers; Fund partners; and Risk Managers
- B. The fund trustee and the holding bank
- C. The investment trust manager and the margin pricing group
- D. The head of systems and IT risk

Answer: A

Reference:

<http://public.dhe.ibm.com/common/ssi/ecm/en/yts03066usen/YTS03066USEN.PDF>

QUESTION NO: 9

Which one of the following will the Chief Risk Officer (CRO) care about?

- A. Performance
- B. Attracting new capital
- C. Portfolio management
- D. Meeting regulatory compliance

Answer: D

Reference:<http://searchcompliance.techtarget.com/definition/Chief-risk-officer-CRO>

QUESTION NO: 10

Which of the following is one of the benefits of the Portfolio Construction and Risk Management for Asset Managers?

- A. Enhances customer experience
- B. Provides insight for investment decisions
- C. Facilitates data aggregation
- D. Reduces utilization of computing capacity

Answer: B

Reference:<http://www-01.ibm.com/software/analytics/algorithmics/pcrm-fundmanagers/benefits.html>