**Exam Number/Code:**HP5-K02D

**Exam Name:**Delta - Selling HP
Enterprise Storage Solutions

**Version:** Demo

QUESTION NO: 1
Your customer has 60,000 users on a dedicated SAN that wish to migrate to Exchange 2010 on a virtualized SAN environment with HP 3PAR StoreServ. The 140,000 user HP 3PAR StoreServ configuration using the Microsoft Exchange Solution Reviewed Program framework required 28 SAN Fabric Fiber Channel ports. How many Fiber channel ports will your customer need?

A. Six Fiber channel ports
B. Eight fiber channel ports
C. Ten fiber channel ports
D. Twelve fiber channel ports

Answer: D


QUESTION NO: 2
Your customer has a number of servers with dedicated storage running windows applications.
Which software is designed specifically for virtualized environment with HP 3PAR StoreServ 7000?

A. HP 3PAR StoreServ Security Suite
B. HP 3PAR StoreServ Application Suite for VMware
C. HP 3PAR StoreServ Data Optimization Suite
D. HP 3PAR StoreServ Application Suite for Exchange

Answer: C

Reference:
http://www.hp.com/hpinfo/newsroom/press_kits/2012/HPDiscoverFrankfurt2012/3PAR7 000_Data_Optimize_DS.pdf(page 1, 3rd para)


QUESTION NO: 3
Your customer wishes to implement a data archive along with their HP StoreOnce backup system.
What would you say to the customer about archiving data on LTO 6 tape?

A. LTO 6 tape gives data longevity; it has a shelf life of 30 years, but has power consumption issues
B. LTO 6 tape provides a long, stable 30 year shelf life for the data and is power efficient
C. You should not use tape; HP StoreOnce provides a better facility to quickly access archive data

D. Tape is out of data and will be superseded by backup, which provide much faster restores and easier management

Answer: B


QUESTION NO: 4
Your financial enterprise customer has a Microsoft Exchange implementation. Which statement most accurately describes the importance of this system to them?

A. It is not important. If it is down for a couple of days, it will not matter to the users of the business
B. It is important. If it is down for a day, some users might be concerned, but the business will not be impacted
C. It is mission-critical. If it is down for even an hour, most users and the business will be impacted
D. It is core to their business, but typically it transacts only a small percentage of their revenue.

Answer: C


QUESTION NO: 5
How does source side data deduplication with HP StoreOnce catalyst deliver benefits to the customer?

A. The last backup results are kept on the central commend server
B. HP StoreOnce catalyst has the awareness of what data is already in the deduplication storage
C. The source server has the most powerful processor to perform the operation
D. HP StoreOnce catalyst applies the best data compression and encryption algorithm

Answer: D


QUESTION NO: 6
Your customer has several remote offices with only one or two application servers. They use Symantec NetBackup. Which HP product would you recommend?

A. Run HP Data Protector on a server with spare capacity in each remote office
B. Select the smallest of the HP StoreOnce appliances, such as the HP StoreOnce 2620 Series for each remote office
C. Use HP StoreOnce Open Storage Technology (OST) plug-in on remote office servers

D. Use HP StoreEver LTO-6 Ultriun tape products with LTFS for fast and easy access in each of the remote offices

Answer: C

Reference:
http://h18004.www1.hp.com/products/quickspecs/13218_div/13218_div.HTML(What's new, 4th bullet)


QUESTION NO: 7
Which statement is NOT likely to increase Virtual Machine density?

A. Reduction in administration of virtualized hardware
B. Increase in cpu/memory utilization from servers
C. Improvement in ROI from better scalabilty
D. Improvement in storage performance

Answer: D


QUESTION NO: 8
Your customer is multinational with many operations worldwide. They are looking for a single Tier 1 storage platform architecture that can be used across organizations of different sizes, including remote and branch offices as well as their extremely large enterprise data enter. What platform would you recommend?

A. HP EVA
B. HP StoreVirtual and HP StoreVirtual VSA
C. HP XP 9500
D. HP 3PAR StoreServ

Answer: D


QUESTION NO: 9
Your customer needs to establish a centralized place for users to store and share files that are held on their PCs.
What would you recommend?

A. Use an HP StoreAll system with object storage capability to host the data
B. A remote file sharing facility like Dropbox
C. Use HP StoreVirtual VSA to bring all the data into a centrally managed environment
D. Give them software to enables easy access to each other's PCs

Answer: A


QUESTION NO: 10

What is the term HP uses to describe its strategy and vision for HP storage?

A. HP Next Generation Storage
B. HP Storage Gen 8
C. HP Converged infrastructure
D. HP Converged Storage

Answer: D

Reference:
http://www8.hp.com/us/en/products/data-storage/index.html(see innovation tab, storage without boundaries, second para)